#### **Q2 2022 QUARTERLY REPORTING**

#### LHMC Finco 2 S.à r.l.

Attached as Annex 1 is the consolidated second quarter 2022 report of Cirsa Enterprises, S.L.U. and its subsidiaries (the "Group"). LHMC Finco 2 S.à r.l. ("Finco") is a holding company which directly owns 100% of the capital stock of LHMC Midco S.à r.l. ("Midco"). Midco directly owns 100% of the capital stock of Cirsa Enterprises, S.L.U.

Under the indenture dated October 2, 2019 (the "Finco Indenture") governing the €400,000,000 7.25%/ 8.00% Senior Secured PIK Toggle Notes due 2025 (the "PIK Notes") issued by LHMC Finco 2 S.à r.l. ("Finco"), Finco is required to report certain additional financial information as set out below.

There are no material differences between the consolidated financial position and results of operations as of and for the six-month period ended June 30, 2022, of Finco and the Group, other than in relation to €467,943,424 in aggregate principal amount of the PIK Notes and the related interest expense, and as otherwise presented below.

The table below and the discussion that follows present certain unaudited standalone profit and loss information for Finco for the six months ended June 30, 2021 and June 30, 2022. We have not presented the financial results for Midco as they are not material.

| P&L                            |   | Second quarter |   |            |   |           |  |  |  |
|--------------------------------|---|----------------|---|------------|---|-----------|--|--|--|
|                                |   | 2021           |   | 2022       |   | Dif.      |  |  |  |
| Operating costs                | - | 64,587         | - | 46,949     |   | 17,638    |  |  |  |
| Finance costs                  | - | 17,894,007     | 1 | 19,301,618 | 1 | 1,407,611 |  |  |  |
| Foreign exchange gain/loss     |   | -              |   | -          |   | -         |  |  |  |
| Profit before tax              | - | 17,958,594     | • | 19,348,567 | - | 1,389,973 |  |  |  |
| Other tax                      | - | 4,815          | - | 6,291      | ı | 1,476     |  |  |  |
| Income tax                     |   |                |   | -          |   | -         |  |  |  |
| Net profit/(loss) for the year | - | 17,963,409     | - | 19,354,858 | • | 1,391,449 |  |  |  |

### Profit and loss information for Q2 2022 compared to Q2 2021

Operating costs decreased by €17,638 in Q1 2022 compared to Q1 2021, primarily due to a decrease of €11,423 in legal fees linked to the fact that in 2021 a higher amount of fees has been invoiced in connection with legal services received in relation to the payment of PIK interest, certifications and related documentation. Additionally, the decrease is explained with a reduction in administrative and accounting costs provision during the second quarter of 2022.

Finance costs are €19.3 million in Q2 2022 compared to €17.9 in Q2 2021, mainly due to the payment of PIK interest during 2020, the principal amount PIK Notes increased by €17.3 million on July 15, 2021 and €18 million on January 15, 2022. Accordingly, interest accruing in Q2 2022 was calculated on such increased principal amount of PIK Notes.

No invoice in any currency other than Euros was recognized in Q2 2022 and Q2 2021. Therefore, there are no reported foreign exchange gains or losses during the period.

The tax expense in Q2 2022 and Q2 2021 reflects the minimal net wealth tax applicable in Luxembourg, payable on a full year basis. Income tax of  $\in$ 4,815 paid in Q1 2022 was paid for the full year 2022. The additional  $\in$ 1,476 expenses in Q2 2022 represents the non-refundable VAT on invoices received by a foreign supplier.

The table below and the discussion that follows present certain unaudited standalone balance sheet information for Finco as of June 30, 2021, June 30, 2022 and December 31, 2021. We have not presented the financial results for Midco as they are not material.

| <b>Balance Sheet</b>         |              |              |              |
|------------------------------|--------------|--------------|--------------|
|                              | 30-Jun-21    | 31-Dec-21    | 30-Jun-22    |
| Assets                       |              |              |              |
| Financial assets             | 697,604,778  | 697,469,778  | 697,469,778  |
| Cash and cash equivalents    | 36,098       | 125,614      | 91,116       |
| Total Assets                 | 697,640,876  | 697,595,392  | 697,560,894  |
| Liabilities                  |              |              |              |
| Share Capital                | 12,000       | 12,000       | 12,000       |
| Share Premium                | 313,872,000  | 313,872,000  | 313,872,000  |
| Result brought forward       | - 41,369,858 | - 41,369,858 | - 77,938,334 |
| Result                       | - 17,963,409 | - 36,568,476 | - 19,354,858 |
| Total net equity             | 254,550,733  | 235,945,666  | 216,590,808  |
| Payables                     | 63,183       | 38,753       | 57,495       |
| Accured interest             | 15,863,467   | 16,498,005   | 17,157,926   |
| Bonds                        | 427,163,494  | 445,112,968  | 463,754,666  |
| Total creditors              | 443,090,143  | 461,649,726  | 480,970,086  |
| Total equity and liabilities | 697,640,876  | 697,595,392  | 697,560,894  |

#### Balance sheet information as of June 30, 2022 compared to December 31, 2021

Financial assets held by Finco correspond to the shares it owns in Midco. Financial assets remained the same between December 31, 2021 and June 30, 2022.

Cash balance decreased by €34,498 as of June 30, 2022 compared to December 31, 2021 due to cash balance at Finco level for settlement of operational expenses in relation to accounting fees, tax advances and director fees payment.

Liabilities comprised the equity contributed by the sole shareholder of Finco (i.e., LHMC Topco S.à r.l.) and the indebtedness represented by the PIK Notes. PIK interest accrued at 8% from January 15, 2021 to July 15, 2021 and from July 16, 2021 to January 15, 2022 were capitalized to the principal amount of the PIK Notes at the end of each interest period.

Total net equity decreased by €19.3 million as of June 30, 2022 compared to December 31, 2021 primarily due to the interest expense included in the results of Q2 2022.

Payables increased by €18,742 as of June 30, 2022 compared to December 31, 2021, primarily due to the bookings of the accruals of the annual administration fees payable to the PIK Notes Trustee in 2022.

#### Subsequent Events:

In relation to the PIK Notes, Finco paid €18,717,737 of PIK interest, which represented the full amount of interest due for the interest period ended July 15, 2022.

#### Other disclosure:

Cirsa and any of its subsidiaries, as well as its direct and indirect equity holders, and their respective affiliates (or funds managed or advised by such persons), and members of Cirsa's management may trade in PIK Notes or notes of any other series issued by Cirsa or any of its subsidiaries or affiliates at any time and from time to time in the open market or otherwise by means other than a redemption, whether by tender offer, open market purchases and sales, negotiated transactions or otherwise.

# - Annex 1 -



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# SECOND QUARTER 2022 RESULTS

September 7, 2022

- o For 2Q-2022, we report EBITDA of €132.2 million.
- o For 1H-2022, we report EBITDA of €250.3 million.

| Ebitda Mix |         | YTD           |
|------------|---------|---------------|
| by Country | FY 2021 | June 30, 2022 |
| Spain      | 62.0%   | 53.9%         |
| Italy      | 0.8%    | 3.7%          |
| Panama     | 13.4%   | 13.0%         |
| Colombia   | 12.4%   | 12.8%         |
| Mexico     | 5.2%    | 7.4%          |
| Peru       | 0.8%    | 1.8%          |
| Other      | 5.4%    | 7.4%          |
| Total      | 100%    | 100%          |

As of June 30, 2022 our financial position is:

- o Total net debt of €2,328.5 million. -1.4% or -€33.4 million vs December 31, 2021.
- o Cash of €196.9 million. Total Cash availability of €331 million (€386 million after RCF increased availability signed on August 8, 2022).
- Net debt to LTM EBITDA ratio stands at 4.9x. Net debt to current run rate EBITDA ratio is of 4.4x.

## Highlights

- EBITDA of €132.2 million in the quarter is slightly above the revised guidance for the quarter. 2Q-2022 EBITDA is already above 2Q-2019 PF EBITDA.
- Following a close to 100% recovery of pre-pandemic operating hours, revenues have been at +62% vs 2Q-2021 and EBITDA at +63% vs 2Q-2021.
- Geographic and product diversification, together with our omnichannel strategy and the
  focus on a local customer base have resulted in the best ever second quarter results,
  even amid a tough macroeconomic environment, confirming the resilience of our
  business model.
- EBITDA margin on revenues of 33% represents a historical high, well above the 29% margin before the pandemic, as a result of a favourable mix of revenues and the consolidation of costs reductions achieved in the last quarters.
- Cost optimization continues to be a top priority to keep growing our EBITDA in a high inflation scenario in Europe, as has been historically the case in our Latam operations.
- Our On-Line Gaming and Betting Business Unit not only has not suffered the effect of the strong previous year comparators derived from COVID lock-downs but instead has more than doubled its quarterly EBITDA vs same quarter 2021 (€9.1 million vs €4.3 million).
- Our Omnichannel strategy is proving again its capacity to grow the On-Line Gaming and Betting Business Unit EBITDA and will allow us to replicate the model throughout the Latam geographies in which we operate. This Business Unit accounts for 13% of total EBITDA in Spain and 7% of the total Group EBITDA.
- Our M&A priorities are focused in the On-line space where we continue to make acquisitions at reasonable multiples. The acquisition in Italy of a majority stake in a profitable on-line business, Eplay24, will be a key element to expand our omnichannel strategy throughout our geographies.
- Both NFD of €2,328 million and a leverage ratio of 4.9x improve the provided guidance. Our run-rate EBITDA leverage ratio is of 4.4x.
- During 2Q-2022, we started the process to obtain the G4 Responsible Gambling Certification. The process is well advanced, and we expect to obtain the certification in the next few weeks.



### **Business Overview**

During 2Q, we have operated at 100% of available hours in all our geographies except for Morocco where the operation restarted on the 5<sup>th</sup> of May and in Mexico where there have been hourly and other restrictions in place in several states.

EBITDA of €132.2 million is 12% above 1Q-2022 and 3% above 2Q-2019 PF EBITDA.

EBITDA has continued to grow quarter on quarter in all our geographies, and the evolution of EBITDA in our Latam geographies is remarkable, less affected by the Ukraine war and other macroeconomic factors, with a growth of 21% vs the previous quarter.

Revenues in the quarter have grown by 5.8% vs 1Q-2022 with the Casinos Business Unit growing at 20%. The increase in this business unit, mostly based in Latam, is due to both the increase in the number of customers, based on our marketing and CRM best practices, and an increase in operating hours.

EBITDA in the quarter is already 3% over pre-pandemic EBITDA of 2Q-2019, adjusted by acquisitions. The two main Business Units (Slot Route Operation and Casinos) with above PF 2019 results and the very significant increase in EBITDA of the On-line Gaming and Betting Business Unit, also well above PF 2019, are the main factors that explain the full recovery of 2019 PF EBITDA at Group level.

#### Revenues

Revenues continue to grow in all our geographies. Our Local gaming business model is proving its resilience in the current economic scenario.

Revenues in Latam are experiencing an increase of 21% due to a flawless execution of our omnichannel strategy boosted by our CRM processes, an increase in operational hours (6%) and supported by the recovery of general economic activity, less affected by the Ukranian invasion and increased energy prices than European countries.

#### Cost Structure & inflation

Continued efforts to achieve efficiencies and further cost optimizations together with an increase in revenues vs previous quarters have resulted again in an increase of our EBITDA margin on revenues to a historical high of 33%.

Cirsa's management team experience in running operations in high inflationary environments such as Latam countries, is a key element in the successful management of our cost structure under the current high inflation scenario.



### On-line business

On-line business continued with a good evolution in a quarter that did not have any major sports event (world cup, European Cup...).

In July, Cirsa acquired a 60% stake in Eplay24, a growing and profitable on-line gaming and sport betting business developing a strong omnichannel operation in Italy. This acquisition will reinforce the deployment of the On-line Gaming and Betting Business Unit in Latam, as it provides an omnichannel technology and operation best practices that will fit our omnichannel strategy, leveraging on our strong retail operations network in the different countries.





## Financial Overview

FOCF generation continues to grow quarter on quarter to €56.2 million in 2Q-2022.

Leverage ratio evolution is better than forecast: 4.9x vs guided 5.0x.

Total Cash availability has also increased to €331 million (€386 million after increase of the RCF).

### Cash generation

Free Operating Cash Flow (after lease payments) has the following composition:

| € millions                 | 1Q-2022 | 2Q-2022 |
|----------------------------|---------|---------|
| EBITDA                     | 118.1   | 132.2   |
| Working capital & other    | -5.3    | -8.2    |
| Income Taxes paid *        | -3.8    | -10.7   |
| CAPEX                      | -38.9   | -29.0   |
| Other investing activities | -5.8    | -13.1   |
| Lease payments             | -16.1   | -15.0   |
| FOCF                       | 48.2    | 56.2    |

<sup>\*</sup>Income Taxes paid correspond to Corporate Income Tax. Gaming taxes are included under EBITDA.

### Deleveraging capacity

Leverage ratio is down to 4.9x from 5.6x in 1Q-2022. Leverage ratio at current level of EBITDA generation is at 4.4x.

| € millions | 1Q 2021 | 2Q 2021 | 3Q 2021 | 4Q 2021 | 1Q 2022 | 2Q 2022 |
|------------|---------|---------|---------|---------|---------|---------|
| NFD        | 2,424   | 2,397   | 2,386   | 2,362   | 2,355   | 2,328   |

The main driver for the leverage ratio reduction is the increase of LTM EBITDA by 12% vs previous quarter and the reduction of NFD in the quarter of €26.9 million (€95.0 million since 1Q-2021).

For the next quarters we expect to continue reducing our leverage ratio through both increases in LTM EBITDA and reductions of NFD.



M&A acquisitions of mid-size targets at reasonable multiples will be a key element not only to increase enterprise value in the short term but also to reduce the leverage ratio. Cirsa's M&A acquisition strategy and know-how for generation of synergies has historically resulted in a reduction of the leverage ratio.

### **RCF Amend & Extend**

RCF has been amended to increase availability to €275M and extended to December 2026. All lenders of the previous RCF have subscribed the new RCF.

We are not expecting any significant impact on financial expenses derived from the RCF renewal. On the contrary, we forecast a reduced utilization of this facility that will generate financial costs savings.

RCF utilization as of June 30<sup>th</sup> was of €80 million compared to an average utilization of €240 million during 2021.

## Outlook

For 3Q-2022, we forecast EBITDA in the range of €132-135.

Leverage ratio at the end of 3Q-2022 is forecasted to be at 4.7x, based on LTM EBITDA.

Leverage ratio for 2022 year end is forecasted to be at 4.4x.

EBITDA for FY 2022 is expected to be in the range of €520 to €530 million, above 2019 PF EBITDA.



## Consolidated P&L - Cirsa Enterprises, S.L.U.

| Consolidated P&L                      | Se      | cond Quart | er      |          | YTD June 30 | )        |
|---------------------------------------|---------|------------|---------|----------|-------------|----------|
| Thousands of Euros                    | 2021    | 2022       | Dif.    | 2021     | 2022        | Dif.     |
| Operating Revenues                    | 298,292 | 473,970    | 175,678 | 488,053  | 923,817     | 435,764  |
| Variable rent                         | -50,753 | -73,786    | -23,033 | -84,109  | -145,446    | -61,337  |
| Net Operating Revenues                | 247,539 | 400,184    | 152,645 | 403,944  | 778,371     | 374,427  |
| Consumptions                          | -9,652  | -13,752    | -4,100  | -18,434  | -29,061     | -10,627  |
| Personnel                             | -51,421 | -67,371    | -15,950 | -94,040  | -132,164    | -38,124  |
| Gaming taxes                          | -52,382 | -120,281   | -67,899 | -86,739  | -238,659    | -151,920 |
| External supplies & services          | -53,031 | -66,548    | -13,517 | -95,051  | -128,161    | -33,110  |
| Depreciation, amort. & impairment     | -74,502 | -75,142    | -640    | -150,788 | -148,587    | 2,201    |
| EBIT                                  | 6,551   | 57,090     | 50,539  | -41,108  | 101,739     | 142,847  |
| Financial results                     | -36,925 | -32,734    | 4,191   | -74,611  | -64,761     | 9,850    |
| Foreign exchange results              | 5,225   | -871       | -6,096  | -12,816  | 85          | 12,901   |
| Results on sale of non-current assets | -907    | -2,304     | -1,397  | 704      | -2,745      | -3,449   |
| Profit before Income Tax              | -26,056 | 21,181     | 47,237  | -127,831 | 34,318      | 162,149  |
| Income Tax                            | -3,663  | -8,073     | -4,410  | 19,878   | -10,841     | -30,719  |
| Minority interest                     | -884    | -5,678     | -4,794  | 2,386    | -9,393      | -11,779  |
| Net Profit                            | -30,603 | 7,430      | 38,033  | -105,567 | 14,084      | 119,651  |
| EBITDA                                | 81,053  | 132,230    | 51,177  | 109,680  | 250,322     | 140,642  |

### Quarter YoY evolution

Net operating revenues reached €400.2 million, recording an increase of €152.6 million or 61.7 % from 2Q-2021, mainly due to the strict execution of our commercial plans to recover our customer base resulting in a good performance across all geographies and especially, of our slot route operations and casino business units.

EBITDA reached €132.2 million, €51.2 million (+ 63.1 %) more than in 2Q-2021. EBITDA Margin increased from 32.7 % in 2Q-2021 to 33.0 % in 2Q 2022, well above the 29.0 % in 2Q-2019. The increase in EBITDA was mainly due to the good performance of all our business units across our different markets and the sustainable cost measures implemented during and after the pandemic.

Financial expenses decreased by €4.2 million due to a lower level of indebtedness and to the fact that the bonds issued in September 2021 have a lower coupon than the bonds that were repaid on that date.

As a result of the foregoing, Net Profit in 2Q-2022 was €7.4 million compared to a Net Loss of €30.6 million in 2Q-2021.



| Average Exchange Rates One Euro equals: | YTD<br>June 30, 2021 | YTD<br>June 30, 2022 | Variation |
|---|----------------------|----------------------|-----------|
| Colombia Peso                           | 4,429.63             | 4,273.71             | -3.5%     |
| Costa Rica Colon                        | 743.42               | 725.15               | -2.5%     |
| Dominican Republic Peso                 | 69.05                | 60.32                | -12.6%    |
| Mexico Peso                             | 24.38                | 21.91                | -10.1%    |
| Morocco Dirham                          | 10.75                | 10.61                | -1.3%     |
| Panama US Dollar                        | 1.20                 | 1.08                 | -9.8%     |
| Peru Nuevo Sol                          | 4.52                 | 4.10                 | -9.2%     |



# Slot Route Operation Business Unit

| Consolidated P&L                  | Se      | econd Quart | er      |         | YTD June 30 |          |
|-----------------------------------|---------|-------------|---------|---------|-------------|----------|
| Thousands of Euros                | 2021    | 2022        | Dif.    | 2021    | 2022        | Dif.     |
| Operating Revenues                | 157,558 | 256,479     | 98,921  | 251,685 | 510,011     | 258,326  |
| Variable rent                     | -49,270 | -71,259     | -21,989 | -81,769 | -141,001    | -59,232  |
| Net Operating Revenues            | 108,288 | 185,220     | 76,932  | 169,916 | 369,010     | 199,094  |
| Consumptions                      | -6,202  | -8,134      | -1,932  | -10,781 | -16,352     | -5,571   |
| Personnel                         | -17,291 | -20,624     | -3,333  | -29,067 | -40,992     | -11,925  |
| Gaming taxes                      | -29,532 | -87,458     | -57,926 | -49,306 | -175,019    | -125,713 |
| External supplies & services      | -13,244 | -18,354     | -5,110  | -23,834 | -36,466     | -12,632  |
| Depreciation, amort. & impairment | -27,684 | -26,918     | 766     | -55,922 | -53,303     | 2,619    |
| EBIT                              | 14,335  | 23,732      | 9,397   | 1,006   | 46,877      | 45,871   |
| EBITDA                            | 42.019  | 50,650      | 8,631   | 56,928  | 100,179     | 43,251   |

### Quarter YoY evolution

Net operating revenues reached €185.2 million, an increase of €76.9 million compared to 2Q-2021, mainly impacted by the low comparable second quarter last year with almost full closure of all our operations in Italy. During the second quarter of 2022, the level of recovery of all our businesses in Spain and Italy continued.

EBITDA margin grew from pre-pandemic 25.3% in 4Q-2019 to 27.3% in 2Q-2022 due to labour productivity plans implemented and gaming taxes efficiency gains.

The 2Q-2022 EBITDA reported by country is as follows:

- EBITDA of Spanish operations was €45.9 million vs €44.7 million in 2Q-2021.
- EBITDA of Italian operations was €4.7 million vs -€2.7 million in 2Q-2021.

| Slot Machines<br>As of June 30 | 2021   | 2022   | Var.<br>units | Var.<br>% |
|--------------------------------|--------|--------|---------------|-----------|
| Slot machines, Spain           | 34,205 | 33,743 | -462          | -1.4      |
| Slot machines, Italy           | 6,932  | 7,284  | 352           | 5.1       |
| VLTs, Italy                    | 2,394  | 2,381  | -13           | -0.5      |
| Total                          | 43,531 | 43,408 | -123          | -0.3      |



## Casinos Business Unit

| Consolidated P&L                  | Consolidated P&L Second Quart |         |        | er YTD June 30 |         |         |  |  |
|-----------------------------------|-------------------------------|---------|--------|----------------|---------|---------|--|--|
| Thousands of Euros                | 2021                          | 2022    | Dif.   | 2021           | 2022    | Dif.    |  |  |
| Operating Revenues                | 75,394                        | 128,947 | 53,553 | 124,511        | 235,990 | 111,479 |  |  |
| Variable rent                     | -361                          | -401    | -40    | -701           | -781    | -80     |  |  |
| Net Operating Revenues            | 75,033                        | 128,546 | 53,513 | 123,810        | 235,209 | 111,399 |  |  |
| Consumptions                      | -768                          | -1,980  | -1,212 | -1,150         | -3,313  | -2,163  |  |  |
| Personnel                         | -14,685                       | -21,986 | -7,301 | -25,202        | -41,306 | -16,104 |  |  |
| Gaming taxes                      | -12,101                       | -19,731 | -7,630 | -20,577        | -36,716 | -16,139 |  |  |
| External supplies & services      | -17,028                       | -26,690 | -9,662 | -31,115        | -49,408 | -18,293 |  |  |
| Depreciation, amort. & impairment | -30,197                       | -31,157 | -960   | -61,359        | -61,486 | -127    |  |  |
| EBIT                              | 254                           | 27,001  | 26,747 | -15,593        | 42,980  | 58,573  |  |  |
| EBITDA                            | 30,451                        | 58,158  | 27,707 | 45,766         | 104,466 | 58,700  |  |  |

### **Quarter YoY evolution**

Net operating revenues increase by €53.5 million (+ 71,3 %) compared to 2Q-2021, reaching €128.6 million, mainly impacted by the comparable second quarter last year with significant operating restrictions (opening hours, capacity, F&B.....) . Our Moroccan operation reopened on the  $5^{th}$  of May.

EBITDA margin has also recovered pre-pandemic levels and has increased to 45.2% on Net operating revenues compared to 43.0% in 4Q-2019, a comparable quarter before the pandemic started. Margin recovery is based on revenue mix improvements site by site and implementation of productivity plans, mainly driven by the reduction of Personnel costs from €25.2 million in 4Q-2019 to €22.0 million in 2Q-2022 (- 12.7%).

On May 16, Cirsa has reached a management agreement to operate the only casino in Tangier, Morocco's third most populous city. The casino operates 124 slot machines and 20 tables. The transaction is part of Cirsa's strategy to consider selective acquisitions in our target and related markets.

|                    |         | 2021   |        |         | 2022   |        | \       | /ariatio | า      |
|--------------------|---------|--------|--------|---------|--------|--------|---------|----------|--------|
| As of June 30      | Casinos | Slots  | Tables | Casinos | Slots  | Tables | Casinos | Slots    | Tables |
| Panama             | 34      | 7,918  | 20     | 34      | 8,016  | 20     | 0       | 98       | 0      |
| Colombia           | 72      | 7,348  | 259    | 72      | 7,213  | 249    | 0       | -135     | -10    |
| Peru               | 23      | 3,445  | 38     | 22      | 3,372  | 38     | -1      | -73      | 0      |
| Costa Rica         | 8       | 855    | 23     | 7       | 844    | 17     | -1      | -11      | -6     |
| Dominican Republic | 6       | 768    | 81     | 6       | 782    | 75     | 0       | 14       | -6     |
| Spain              | 6       | 515    | 57     | 6       | 552    | 49     | 0       | 37       | -8     |
| Morocco            | 2       | 281    | 29     | 3       | 384    | 49     | 1       | 103      | 20     |
| Total              | 151     | 21,130 | 507    | 150     | 21,163 | 497    | -1      | 33       | -10    |



# Bingos Business Unit

| EBITDA                            | 8,319   | 15,457      | 7,138  | 7,783       | 29,874  | 22,091  |  |
|-----------------------------------|---------|-------------|--------|-------------|---------|---------|--|
| EBIT                              | -3,726  | 2,894       | 6,620  | -16,761     | 4,966   | 21,727  |  |
| Depreciation, amort. & impairment | -12,045 | -12,562     | -517   | -24,544     | -24,909 | -365    |  |
| External supplies & services      | -9,599  | -14,446     | -4,847 | -16,697     | -27,033 | -10,336 |  |
| Gaming taxes                      | -5,905  | -7,934      | -2,029 | -8,723      | -16,230 | -7,507  |  |
| Personnel                         | -9,273  | -11,446     | -2,173 | -15,056     | -22,592 | -7,536  |  |
| Consumptions                      | -1,417  | -2,406      | -989   | -2,139      | -4,544  | -2,405  |  |
| Net Operating Revenues            | 34,513  | 51,690      | 17,177 | 50,398      | 100,274 | 49,876  |  |
| Variable rent                     | -1,114  | -2,228      | -1,114 | -1,626      | -3,865  | -2,239  |  |
| Operating Revenues                | 35,627  | 53,918      | 18,291 | 52,024      | 104,139 | 52,115  |  |
| Thousands of Euros                | 2021    | 2022        | Dif.   | 2021        | 2022    | Dif.    |  |
| Consolidated P&L                  | Se      | econd Quart | er     | YTD June 30 |         |         |  |

### **Quarter YoY evolution**

Net operating revenues and EBITDA grew by €17.1 million and €7.1 million respectively compared to 2Q-2021. Growth is due to the increase in operational hours during 2Q-2022, after the reopening of our halls in Mexico despite some sizeable restrictions in hours and capacity.

EBITDA margin in 2Q-2022 of 29.9% is in line with 2Q-2019 EBITDA pre-pandemic margin of 30.3%.

The 2Q-2022 EBITDA reported by country is as follows:

- EBITDA of Spanish operations was €5.8 million vs €3.8 million in 2Q-2021.
- EBITDA of Mexican operations was €9.7 million vs €4.6 million in 2Q-2021.

| Halls<br><i>As of June 30</i> | 2021 | 2022 | Var. |
|-------------------------------|------|------|------|
| Spain                         | 40   | 40   | 0    |
| Mexico                        | 28   | 28   | 0    |
| Italy                         | 12   | 10   | -2   |
| Total                         | 80   | 78   | -2   |



# On-line Gaming & Betting Business Unit

| Consolidated P&L                  | Se      | econd Quart | er    |         | YTD June 30 | )      |
|-----------------------------------|---------|-------------|-------|---------|-------------|--------|
| Thousands of Euros                | 2021    | 2022        | Dif.  | 2021    | 2022        | Dif.   |
| Operating Revenues                | 33,745  | 35,055      | 1,310 | 61,424  | 73,163      | 11,739 |
| Variable rent                     | -32     | -37         | -5    | -42     | -74         | -32    |
| Net Operating Revenues            | 33,713  | 35,018      | 1,305 | 61,382  | 73,089      | 11,707 |
| Consumptions                      | -94     | -290        | -196  | -248    | -717        | -469   |
| Personnel                         | -4,323  | -4,499      | -176  | -9,014  | -9,057      | -43    |
| Gaming taxes                      | -4,782  | -5,105      | -323  | -8,147  | -10,553     | -2,406 |
| External supplies & services      | -20,179 | -16,029     | 4,150 | -36,501 | -33,296     | 3,205  |
| Depreciation, amort. & impairment | -4,682  | -5,030      | -348  | -9,096  | -9,887      | -791   |
| EBIT                              | -347    | 4,066       | 4,413 | -1,624  | 9,578       | 11,202 |
| EBITDA                            | 4,335   | 9,096       | 4,761 | 7,472   | 19,465      | 11,993 |

### Quarter YoY evolution

EBITDA reached €9.1 million (+109.8% vs 2Q-2021) with an increase in our EBITDA margin from 12.9% in 2Q-2021 to 26.0% in 2Q-2022.

We started our omnichannel and on-line gaming model to our geographies in Latam where on-line gaming is regulated, and we expect to be able to mirror the successful growth pace of our business in Spain. During 2Q-2022 we operate in Colombia, Panama and Peru.

On July 27, Cirsa acquired a 60 % stake in the profitable Italian online gaming operator E-Play24, which is among the top 10 licensed sports betting and online gaming operators in Italy and achieved more than €100 million of Gross Gaming Revenue (GGR) in 2021.

|               | Be    | tting Poi | nts  | -     | Terminal: | s    |
|---------------|-------|-----------|------|-------|-----------|------|
| As of June 30 | 2021  | 2022      | Var. | 2021  | 2022      | Var. |
| Spain         | 2,513 | 2,309     | -204 | 8,594 | 8,554     | -40  |
| Colombia      | 136   | 209       | 73   | 57    | 129       | 72   |
| Panama        | 29    | 38        | 9    | 225   | 276       | 51   |
| Peru          |       | 52        | 52   |       | 210       | 210  |
| Total         | 2,678 | 2,608     | -70  | 8,876 | 9,169     | 293  |



# **B2B Business Unit**

| Consolidated P&L                  | Se     | econd Quart | er     |         | YTD June 30 |         |
|-----------------------------------|--------|-------------|--------|---------|-------------|---------|
| Thousands of Euros                | 2021   | 2022        | Dif.   | 2021    | 2022        | Dif.    |
| Operating Revenues                | 12,916 | 21,432      | 8,516  | 20,105  | 42,969      | 22,864  |
| Variable rent                     | 0      | 0           | 0      | 0       | 0           | 0       |
| Net Operating Revenues            | 12,916 | 21,432      | 8,516  | 20,105  | 42,969      | 22,864  |
| Consumptions                      | -6,704 | -10,994     | -4,290 | -10,675 | -22,630     | -11,955 |
| Personnel                         | -4,593 | -5,611      | -1,018 | -8,339  | -11,247     | -2,908  |
| Gaming taxes                      | -50    | -40         | 10     | -85     | -101        | -16     |
| External supplies & services      | -1,333 | -1,865      | -532   | -3,003  | -4,055      | -1,052  |
| Depreciation, amort. & impairment | -1,704 | -1,211      | 493    | -3,459  | -2,460      | 999     |
| EBIT                              | -1,468 | 1,711       | 3,179  | -5,456  | 2,475       | 7,931   |
| EBITDA                            | 236    | 2,922       | 2,686  | -1,997  | 4,935       | 6,932   |

### Quarter YoY evolution

Net operating revenues increased by €8.5 million (+65.9 %) to €21.4 million compared to 2Q-2021, showing the recovery of the Spanish market.

EBITDA increased from 0.2 € million in 2Q-2021 to €2.9 million in 2Q-2022 and EBITDA margin reaches 13.6 %.

We keep a consolidated market leadership position in the Spanish market, reinforced by a new recently launched range of top performing slot machines models.



# Other information

# Structure & adjustments

| Consolidated P&L                  | Se      | econd Quart | er     |         | YTD June 30 |         |
|-----------------------------------|---------|-------------|--------|---------|-------------|---------|
| Thousands of Euros                | 2021    | 2022        | Dif.   | 2021    | 2022        | Dif.    |
| Operating Revenues                | -16,948 | -21,861     | -4,913 | -21,696 | -42,455     | -20,759 |
| Variable rent                     | 24      | 139         | 115    | 29      | 275         | 246     |
| Net Operating Revenues            | -16,924 | -21,722     | -4,798 | -21,667 | -42,180     | -20,513 |
| Consumptions                      | 5,533   | 10,052      | 4,519  | 6,559   | 18,495      | 11,936  |
| Personnel                         | -1,256  | -3,205      | -1,949 | -7,362  | -6,970      | 392     |
| Gaming taxes                      | -12     | -13         | -1     | 99      | -40         | -139    |
| External supplies & services      | 8,352   | 10,836      | 2,484  | 16,099  | 22,097      | 5,998   |
| Depreciation, amort. & impairment | 1,810   | 1,736       | -74    | 3,592   | 3,458       | -134    |
| EBIT                              | -2,497  | -2,316      | 181    | -2,680  | -5,139      | -2,459  |
| EBITDA                            | -4.307  | -4.053      | 254    | -6,272  | -8.597      | -2.325  |

## CAPEX

| <i>Millions of Euros</i><br>CAPEX<br><i>YTD June 30</i> | 2021 | 2022 | Var. |
|---|------|------|------|
| Slot Route Operation                                    | 28.6 | 40.0 | 11.4 |
| Casinos   | 13.9 | 14.8 | 0.9  |
| Bingos  | 2.4  | 4.8  | 2.4  |
| On-line Gaming & Bettting                               | 2.9  | 5.9  | 3.0  |
| B2B   | 0.9  | 2.2  | 1.3  |
| Structure   | 0.1  | 0.2  | 0.1  |
| Total   | 48.8 | 67.9 | 19.1 |



### Other financial information

| Millions of Euros                   |         | EBITDA    |         |         |         |  |  |
|-------------------------------------|---------|-----------|---------|---------|---------|--|--|
|                                     |         | 2021 2022 |         |         |         |  |  |
| Leverage                            | Jun-30  | Sep-30    | Dec-31  | Mar-31  | Jun-30  |  |  |
| LTM Ebitda                          | 198.3   | 261.4     | 331.4   | 420.9   | 472.1   |  |  |
| Net Interest Expense <sup>(1)</sup> | 153.3   | 159.8     | 153.3   | 147.7   | 143.5   |  |  |
| Cash & Cash Equivalents             | 262.3   | 289.1     | 280.2   | 297.1   | 196.9   |  |  |
| Total Debt                          | 2,659.8 | 2,675.5   | 2,642.1 | 2,652.5 | 2,525.5 |  |  |
| Total Net Debt                      | 2,397.4 | 2,386.4   | 2,361.9 | 2,355.4 | 2,328.5 |  |  |
| Total Net Debt to EBITDA            | 12.1x   | 9.1x      | 7.1x    | 5.6x    | 4.9x    |  |  |
| Ebitda to Net Interest Expense      | 1.3x    | 1.6x      | 2.2x    | 2.8x    | 3.3x    |  |  |

(1) Net interest expense does not include €9.8 million of premium paid in 3Q-2021 for the redemption of USD495 million of Senior Notes due 2023 and €100 million of Senior Notes due 2023.

| <i>Millions of Euros</i> Financial Debt |         | 2021    |         | 20      | 22      |
|---|---------|---------|---------|---------|---------|
| As of                                   | Jun-30  | Sep-30  | Dec-31  | Mar-31  | Jun-30  |
| Bank Loans                              | 356.1   | 295.2   | 289.8   | 288.2   | 166.3   |
| Capital Lease Agreements                | 1.3     | 1.2     | 1.1     | 1.0     | 1.0     |
| Senior Notes                            | 1,935.2 | 2,050.2 | 2,042.7 | 2,052.7 | 2,048.0 |
| Tax Deferrals                           | 53.3    | 26.7    | 7.1     | 4.3     | 4.2     |
| Capitalization of Operating Leases      | 290.3   | 285.0   | 274.3   | 278.9   | 283.2   |
| Other Loans                             | 23.5    | 17.2    | 27.0    | 27.4    | 22.8    |
| Total Financial Debt                    | 2,659.8 | 2,675.5 | 2,642.1 | 2,652.5 | 2,525.5 |
| Cash & Cash Equivalents                 | 262.3   | 289.1   | 280.2   | 297.1   | 196.9   |
| Total Net Financial Debt                | 2,397.4 | 2,386.4 | 2,361.9 | 2,355.4 | 2,328.6 |

Cirsa and any of its subsidiaries, as well as its direct and indirect equity holders, and their respective affiliates (or funds managed or advised by such persons), and members of Cirsa's management may continue to trade in the notes of any series issued by Cirsa or any of its subsidiaries or affiliates at any time and from time to time in the open market or otherwise.



## **Cash-flow Statement**

|  |        | YTD June 30 | 0      |
|--|--------|-------------|--------|
| Millions of Euros  | 2021   | 2022        | Dif.   |
| Cash-flows from operation activities   |        |             |        |
| Profit before tax, as per the consolidated P&L accounts                        | -127.8 | 34.3        | 162.1  |
| Adjustments for non-cash revenues and expenses:                                |        |             |        |
| Depreciation, amortization and impairment                                      | 150.2  | 147.6       | -2.6   |
| Allowances for doubtful accounts & inventories                                 | 0.6    | 1.0         | 0.4    |
| Other  | 3.3    | 0.2         | -3.1   |
| Financial items included in profit before tax:                                 |        |             |        |
| Financial results  | 74.6   | 64.8        | -9.8   |
| Foreign exchange results   | 12.8   | -0.1        | -12.9  |
| Results on sale of non-current assets  | -0.7   | 2.7         | 3.4    |
| Adjusted profit from operations before tax and changes in net operating assets | 113.0  | 250.5       | 137.5  |
| Variations in:   |        |             |        |
| Receivables  | -3.7   | -17.0       | -13.3  |
| Inventories  | -0.7   | -3.8        | -3.1   |
| Suppliers, gaming taxes and other payables                                     | 28.0   | 9.4         | -18.6  |
| Accruals, net  | 6.6    | -2.3        | -8.9   |
| Cash generated from operations   | 143.2  | 236.8       | 93.6   |
| Income tax paid  | 0.9    | -14.5       | -15.4  |
| Net cash-flows from operating activities                                       | 144.1  | 222.3       | 78.2   |
| Cash-flows used in / from investing activities                                 |        |             |        |
| Purchase and development of property, plant and equipment                      | -26.9  | -32.9       | -6.0   |
| Purchase and development of intangibles  | -21.9  | -35.0       | -13.1  |
| Acquisition of participating companies, net of cash acquired                   | -10.7  | -19.3       | -8.6   |
| Proceeds from other financial assets   | 6.9    | 1.7         | -5.2   |
| Purchase of other financial assets   | -1.4   | -2.0        | -0.6   |
| Interest received on loans granted & cash revenues from other financial assets | 0.4    | 0.7         | 0.3    |
| Net cash-flows used in investing activities                                    | -53.6  | -86.8       | -33.2  |
| Cash-flows from / used in financing activities                                 |        |             |        |
| Cash inflows in bank accounts  | 478.2  | 668.9       | 190.7  |
| Cash outflows in bank accounts   | -474.8 | -792.4      | -317.6 |
| Deferred gaming taxes, payable   | -26.9  | -2.8        | 24.1   |
| Capital lease payments   | -0.4   | -0.2        | 0.2    |
| Lease principal payments   | -22.9  | -31.1       | -8.2   |
| Interest paid on financial debt  | -64.0  | -56.0       | 8.0    |
| Dividends and other  | -0.7   | -8.1        | -7.4   |
| Net cash-flows from / used in financing activities                             | -111.5 | -221.7      | -110.  |
|  |        |             |        |
| Net variation in cash & cash equivalents                                       | -21.0  | -86.2       | -65.2  |
| Net foreign exchange difference  | -0.1   | 2.9         | 3.0    |
| Cach V cach aguivalents at January 1   | 283.3  | 280.2       | -3.1   |
| Cash & cash equivalents at January 1   |        |             |        |



## Consolidated Balance Sheet

| Thousands of Euros                 | 30-Jun-21 | 31-Dec-21 | 30-Jun-22 |
|------------------------------------|-----------|-----------|-----------|
| <i>Assets</i>                      |           |           |           |
| Intangibles                        | 964,929   | 944,573   | 990,210   |
| Goodwill                           | 1,228,494 | 1,228,475 | 1,229,952 |
| Property, plant & equipment        | 288,030   | 266,809   | 263,790   |
| Right of use assets                | 255,004   | 236,774   | 244,238   |
| Financial assets                   | 69,275    | 71,482    | 77,58     |
| Deferred income tax                | 107,566   | 98,595    | 99,18     |
| Total non-current assets           | 2,913,298 | 2,846,708 | 2,904,956 |
| Inventories                        | 18,504    | 19,357    | 23,669    |
| Accounts receivable                | 84,980    | 86,463    | 111,340   |
| Financial assets                   | 8,909     | 14,616    | 13,400    |
| Cash & cash equivalents            | 262,339   | 280,201   | 196,92    |
| Other                              | 14,272    | 14,685    | 16,01     |
| Total current assets               | 389,004   | 415,322   | 361,341   |
| Total Assets                       | 3,302,302 | 3,262,030 | 3,266,297 |
| Liabilities                        |           |           |           |
| Share capital                      | 70,663    | 70,663    | 70,663    |
| Share premium                      | 626,793   | 626,583   | 626,58    |
| Reserves                           | -457,662  | -458,589  | -609,46   |
| Cumulative translation reserve     | -88,364   | -62,432   | -33       |
| Consolidated result for the period | -105,567  | -150,876  | 14,08     |
| Minority interest                  | 95,773    | 97,399    | 96,16     |
| Total net equity                   | 141,636   | 122,748   | 197,695   |
| Provisions                         | 16,034    | 16,068    | 16,84     |
| Credit institutions                | 60,819    | 64,050    | 54,61     |
| Bonds                              | 1,932,175 | 2,033,563 | 2,037,93  |
| Lease liabilities                  | 249,535   | 228,759   | 234,37    |
| Tax authorities                    | 10        | 0         |           |
| Other creditors                    | 31,521    | 32,153    | 32,72     |
| Deferred income tax                | 237,590   | 230,432   | 238,96    |
| Total non-current liabilities      | 2,527,684 | 2,605,025 | 2,615,472 |
| Credit institutions                | 296,597   | 226,897   | 112,69    |
| Bonds                              | 3,070     | 9,184     | 10,05     |
| Lease liabilities                  | 40,777    | 45,522    | 48,79     |
| Accounts payable                   | 30,358    | 34,906    | 44,990    |
| Other creditors                    | 256,595   | 208,046   | 211,32    |
| Current income tax payable         | 5,584     | 9,702     | 25,27     |
| Total current liabilities          | 632,982   | 534,257   | 453,130   |
| Total equity & liabilities         | 3,302,302 | 3,262,030 | 3,266,297 |



#### DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

This interim report of our results includes forward-looking statements. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes," "estimates," "anticipates," "expects," "intends", "may," "will" or "should" or, in each case, their negative, or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. They appear in a number of places throughout this interim report and include statements regarding our intentions, beliefs or current expectations concerning, among other things, our results of operations, financial condition, liquidity, prospects, growth, strategies and the industry in which we operate.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. We caution you that forward-looking statements are not guarantees for future performance and that our actual results of operations, financial condition and liquidity, and the development of the industry in which we operate may differ materially from those made in or suggested by the forward-looking statements contained in this interim report. In addition, even if our results of operations, financial condition and liquidity, and the development of the industry in which we operate are consistent with the forward-looking statements contained in this interim report, those results or developments may not be indicative of results or developments in subsequent periods. Important factors that could cause those differences include, but are not limited to:

- Public health outbreaks, epidemics or pandemics, such as the Covid-19, could have a material adverse effect on our business, financial position, results of operations and cash flows.
- Our business may be negatively impacted by the economic volatility and political conditions in Spain and other markets in which we operate.
- There are risks associated with our operations outside of Spain.
- We do not control certain of our joint venture businesses.
- We may experience significant losses with respect to individual events or betting outcomes and the failure to determine accurately the odds at which
  we will accept bets in relation to any particular event or any failure of our risk management processes may adversely affect our results.
- The technological solutions we have in place to block access to our online services by players in certain jurisdictions may prove inadequate, which may harm our business and expose us to liability.
- The gaming industry is subject to extensive regulation (including applicable anti-corruption and economic sanctions laws) and licensing requirements
  and our business may be adversely affected by our inability to comply with these extensive regulation and licensing requirements, regulatory changes
  and increases in the taxation of gaming, which could result in litigation.
- Failure to maintain our online gaming licenses or comply with online gaming rules and regulations could adversely affect our business.
- Our failure to keep up with technological developments in the online gaming market could negatively impact our business, results of operations and financial condition.
- We may not be able to manage growth in our business.
- We are dependent upon our ability to provide secure gaming products and maintain the integrity of our employees in order to attract customers, and any event damaging our reputation could adversely affect our business.
- We are in a competitive business environment and, as a result, our market share and business position may be adversely affected by factors beyond our control.
- Changes in consumer preferences could also harm our business.
- Our success is dependent on maintaining and enhancing our brand.
- We may fail to detect money laundering or fraudulent activities of our customers or third parties.
- Our results of operations could be adversely affected by a disruption of operations at our manufacturing facilities.
- Certain countries in which we operate have been subject to significant security issues in the past several years, and if such issues continue or worsen, our operations could be materially adversely affected.
- The Group's significant leverage and debt service obligations could materially adversely affect its business.
- We are subject to restrictive covenants under our Revolving Credit Facility Agreement and Indentures, which may limit our ability to operate our business, finance our future operations and capital needs and to pursue business opportunities and activities.
- Our failure to comply with regulations regarding the use of personal customer data could subject us to lawsuits, administrative fines or result in the
  loss of goodwill of our customers.
- Our systems may be vulnerable to hacker intrusion, distributed denial of service attack, malicious viruses and other cybercrime attacks.
- We are subject to taxation which is complex and often requires us to make subjective determinations.
- Our results of operations are impacted by fluctuations in foreign currency exchange rates.
- Terrorist attacks and other acts of violence or war may affect our business and results of operations.
- Negative perceptions and negative publicity surrounding the gaming industry could damage our reputation or lead to increased regulation or taxation, which could adversely affect our business.

We urge you to read the sections of our **2021 Annual Report** entitled "Risk Factors," "Operating and Financial Review and Prospects" and "Business" for a more complete discussion of the factors that could affect our future performance and the industry in which we operate. In light of these risks, uncertainties and assumptions, the forward-looking events described in this interim report may not occur.

We undertake no obligation to publicly update or publicly revise any forward-looking statement, whether as a result of new information, future events or otherwise. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the cautionary statements referred to above and contained elsewhere in this interim report and the Annual Report.

